



M2M TECHNOLOGIES, LLC
QUARTERLY NEWSLETTER
LATE SUMMER 2020

A MESSAGE FROM OUR PRESIDENT, MARK DILLON

"In these uncertain times, we understand the value of quality partnerships and the importance of trust. We are committed to coming out of this pandemic better and stronger than ever and we thank you for your commitment to our vision. We surpassed our monthly sales and device registration records amid a global pandemic and we have our business partners, agents and dealers to thank for doing their part to show the industry the value of the Shield SVR device."

IN THIS ISSUE:

1. Shield's Drop & Go Technology proves invaluable amidst COVID-19 Pandemic
2. Success Story: Shield protects dealers from fraudulent purchases
3. Celebrating 15,000 Shield SVR device registrations.

DEALERSHIPS SWITCH TO SHIELD AMIDST NEW SOCIAL DISTANCING NORMS

As dealerships have opened under new safety regulations and practices, Shield has emerged as a market leader in the GPS space. More and more dealers are switching from wired GPS devices to Shield for its self-powered feature and drop & go technology. Unlike wired GPS devices, Shield does not require installation, allowing sales agents to seamlessly drop in Shield during the selling process. We're proud to offer our partners with a reliable, battery-operated device that's easy to sell during social distancing norms.

As always but especially now, M2M Technologies is equipped to assist our partners in facilitating a significant revenue stream through Shield, and we welcome you to connect with us directly at 614-656-8056 or contact@getm2m.com.

SHIELD ENABLES SUCCESSFUL RECOVERIES WITHIN 24 HOURS

This quarter, we celebrated two successful recoveries of stolen vehicles **within 24 hours**, including:

- A fraudulently purchased vehicle from Manhattan Beach Toyota. With Shield's self-powered and GPS capabilities, the new 2020 Toyota Camry was located and recovered undamaged within 24 hours of reporting the fraudulent purchase.
- A stolen vehicle driven from Fremont to San Jose, CA, in which the thieves destroyed the Onstar Unit but were unaware of the Shield Stolen Vehicle Recovery device in the car.

Shield's Recovery Mode and reliable GPS and WiFi capabilities indoors and outside continue to elevate Shield as the premier product of choice in the stolen vehicle recovery GPS industry.

Read more about the recoveries on our website by clicking [here](#).

15,000+ SHIELD DEVICE REGISTRATIONS AND COUNTING!

M2M Technologies is celebrating 15,000+ device registrations within our first year of business. Thank you to all of our partners, customers and dealers for your support. We see a bright future ahead for Shield and for M2M Technologies despite the current economic climate. We have made great strides over the past 12 months and strive to continue to improve upon our products and support.

EXCITING GROWTH ENABLES HARDWARE EXPANSIONS

As we hit record device sales this Spring, we recognized the need to broaden our scope of GPS devices as alternatives to the existing Shield hardware. We are testing devices that are the same quality as our current hardware model and will begin to introduce these alternatives to our partners shortly.

We look forward to keeping the momentum and growing with you!

KEEP IN TOUCH

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